

DELIVERING SUSTAINABLE GROWTH THROUGH OUR VALUE CHAIN

Our business model is based on integrated operations, which enable operational and cost controls over the whole business cycle.

Such an integrated model results in the following main differentiators.



DEVELOP

We research new mining and processing technologies as well as new products to deliver maximum value from our operations.



MINE

Our cost-efficient mining activities deliver a sustainable supply of high-quality thermal coal. Regular upgrades of production units enable us to maintain a leading position within our sector.



WASH

Washing and processing improves our coal's market value. Washing reduces ash and increases heat content, which also reduces the environmental footprint of our products.

📍 Hard coal



R&D



UNDERGROUND AND OPEN-PIT MINING



WASHING AND PROCESSING

📍 Brown coal



R&D



OPEN-PIT MINING

IS NOT WASHED

What sets us apart

Our own R&D institute enables us to improve coal production technologies.

What sets us apart

Our deep expertise in mining ensures efficient work in various geological and natural conditions.

What sets us apart

Our coal is also crushed and screened so that it can precisely meet customers' size specifications.

OUR MAIN DIFFERENTIATORS



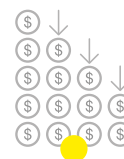
QUALITY COAL

Our vast coal reserves, with over 30 years of lifespan, enable us to produce wide varieties of coal, including coals with less than average content of sulphur and nitrogen, demanded in international markets.



PRESENCE IN ALL KEY MARKETS

Our developed logistics and offices in all key markets enable us to service our customers in the most effective way.



COMPETITIVE CASH COST POSITION

Operational and cost efficiency ensures SUEK's profitability and position in the lower tercile of the global cost curve.



DELIVER

Developed transport infrastructure enables us to reliably and cost-efficiently supply the major markets of Russia, Europe and Asia-Pacific.



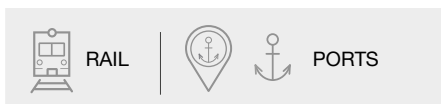
MARKET

SUEK's extensive sales network ensures reliable coal supplies to customers in 42 countries.



REHABILITATE

We seek to preserve natural habitat for future generations on lands affected by our operations.



TRADE OFFICES AND DISTRIBUTION IN 12 KEY MARKETS

LAND RECLAMATION | METHANE UTILISATION | WATER PURIFICATION



SOLD MAINLY IN RUSSIA CLOSE TO MINING SITES

LAND RECLAMATION | WATER PURIFICATION

What sets us apart

Our higher-capacity railcars deliver coal to our ports where we can make timely and lower-cost shipments.

What sets us apart

Our offices help mitigate business risks and sell products in local currency. More than 80% of our international sales are direct to end users.

What sets us apart

We seek to utilise and recycle as much waste and emissions as possible.